

## Finance Concentration (21 units)

The Finance concentration emphasizes a conceptual and applied approach to the development of professional skills necessary for careers in such fields as banking, investments, corporate financial management, and financial planning and services. Emphasis is given to the roles played by financial markets and intermediaries, corporations, governments, and individual investors in the global economy. (*Prerequisite courses are noted in parentheses.*)

### REQUIRED COURSES:

- FIN 134.....Financial Management (*FIN 101*)  
FIN 135.....Investments (*FIN 101*)  
FIN 136.....Modern Portfolio Management (*FIN 101*)

Select **one** course from the following:

- FIN 137.....Financial Institutions and Markets (*FIN 101*)  
FIN 138.....Principles of Risk Management and Insurance

### ELECTIVE COURSES:

Select **three** courses from the following:

#### a. Accounting

- ACCY 111.....Intermediate Accounting I

#### b. Economics

- ECON 100A.....Intermediate Macroeconomic Theory (*ECON 1A, 1B*)  
ECON 100B.....Intermediate Microeconomic Theory (*ECON 1B*)

#### c. Insurance

- FIN 138\*.....Principles of Risk Management and Insurance  
FIN 139.....Business Property and Liability Insurance (*FIN 138 or permission of instructor*)  
FIN 140.....Employee Benefits (*FIN 138 or permission of instructor*)

#### d. International Business

- ACCY 190.....International Accounting  
ECON 192.....International Finance (*ECON 1A, 1B*)  
FIN 190.....Multinational Business Finance (*FIN 101 or permission of instructor*)

#### e. Financial Institutions and Markets

- ECON 135.....Money and Banking (*ECON 1A*)  
FIN 137\*.....Financial Institutions and Markets (*FIN 101*)

#### f. Management Information Science

- MIS 173.....Microcomputers for Managers

#### g. Real Estate

- RELU 142.....Real Estate Finance (*RELU 19 or RELU 140 or ACCY 121 or FIN 101 or ENGR 140*)  
RELU 143.....Real Estate Market Analysis and Feasibility Studies (*RELU 19 or RELU 140 or ACCY 121 or FIN 101 or ENGR 140*)

#### h. Sales and Forecasting

- MKTG 115.....Market Potential & Demand Analysis (*MKTG 101, DS 101, or MKTG 121 and instructor permission*). *DS 101 and/or MKTG 121 may be taken concurrently with MKTG 115.*  
MKTG 126.....Salesmanship

\* If not taken as part of the Finance core can be taken as an elective.

### Career Opportunities

Bank Examiner	Controller	Estate Planner	Financial Statistician
Banking Consultant	County Treasurer	Finance Administrator	Insurance Examiner
Budget Analyst	Auditor	Financial Consultant	Loan Officer
Collections Officer	Economic Analyst	Financial Operations Officer	Securities Analyst
Commodity Broker	Escrow Officer	Financial Planner	Treasurer

### Academic Advising for Business Majors

Undergraduate Business Advising Center (916) 278-BIZZ (2499)  
Tahoe Hall 1030 [cba-ugrad@csus.edu](mailto:cba-ugrad@csus.edu)  
College of Business Administration [www.cba.csus.edu/ubac](http://www.cba.csus.edu/ubac)  
6000 J Street • Sacramento, CA 95819-6086